## Loans for Qualified Members from Southern Middlesex County Teachers FCU July 1, 2022

## \*\*\*ALWAYS CALL THE OFFICE FOR CURRENT RATES 732-238-8662\*\*\*

| HOME EQUITY LOANS Minimum: \$10,000 MAXIMUM: \$100,000.00  |  |   |   |                                  |  |
|--|--|---|---|----------------------------------|--|
| FIXED RATE   | <u>TERM</u><br>5 YEARS<br>10 YEARS<br>15 YEARS | 80% LTV RATE<br>4.45%<br>4.95%<br>5.45% | <u>80.01-85% LTV I</u><br>4.95%<br>5.45%<br>5.95% | RATE                             |  |
| VARIABLE RATE  | 20 YEARS*                                      | PRIME minus .25%                        | PRIME plus .25%                                   | 6 (Prime is 4.75% as of 6/15/22) |  |
| Caps: Max. Lifetime Rate is 18% and will not decrease below 3.0%.  |  |   |   |                                  |  |
| *5 year draw period, then 15 year payback so total of 20 years   |  |   |   |                                  |  |
| <u>NEW CAR</u> Maximum loan: \$45,000.00 (car must have less than 2500 miles to be considered new)   |  |   |   |                                  |  |
| <u>YEAR</u>  | INTEREST RA                                    | ATE T                                   | TERM  |                                  |  |
| 2022   | 3.95%**  | ur                                      | up to 72 months                                   |                                  |  |
| If refinancing your auto, to receive new car rate it must be within 3 months of purchase date and have 2,500 miles or less   |  |   |   |                                  |  |
| <b><u>USED CAR</u></b> Maximum loan: \$40,000.00 (Will loan up to 100% of NADA Retail Value)   |  |   |   |                                  |  |
| <u>YEAR</u>  | INTEREST RA                                    | ATE T                                   | ERM   |                                  |  |
| 2021, 2020, 2019, 2018   | 4.95% **                                       | ur                                      | to 60 months                                      |                                  |  |
| 2017, 2016, 2015, 2014   | 5.95% **                                       | ur                                      | to 48 months                                      |                                  |  |
| If luxury or classic vehicle older than 2014 we will loan at the oldest vehicle rate for up to 48 months   |  |   |   |                                  |  |
| **If primary account holder/applicant's Equifax credit score is 750 or above your interest rate will be .50% less than above rates   |  |   |   |                                  |  |
| ASK US ABOUT NEW OR USED BOAT, MOTORCYCLE AND MOTORIZED RV RATES !!!   |  |   |   |                                  |  |
| PERSONAL LOANS   | Maximum Te                                     | rm 5 years                              |   |                                  |  |
| Maximum unsecured limit will be determined based on credit history, employment history, income and debts.  |  |   |   |                                  |  |
| NUMBER OF YEARS IN PRESENT JOB MAXIMUM LOAN (NO COMAKER) WITH COMAKER  |  |   |   |                                  |  |
| FIRST YEAR<br>2 OR MORE  |  | \$1,000***<br>\$15,000                  |   | \$3,500                          |  |
| ***If you have been a member with us but have recently changed jobs and are in your first year, your maximum loan amount will be determined based on credit history, employment history, income and debts. |  |   |   |                                  |  |

| <u>TERM</u>     | <u>RATE</u> |
|-----------------|-------------|
| UP TO 12 MONTHS | 8.95%       |
| 13 – 47 MONTHS  | 9.95%       |
| 48 – 60 MONTHS  | 10.95%      |

## SHARE SECURED LOANS LAST DIVIDEND PAID + 2% (2.01% as of June 30, 2022)

You may borrow up to 100% of your available balance in your regular share savings account.

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