# Loans for Qualified Members from Southern Middlesex County Teachers FCU 

Effective April 30, 2024
***ALWAYS CALL THE OFFICE FOR CURRENT RATES 732-238-8662***
HOME EQUITY LOANS Minimum: $\mathbf{\$ 1 0 , 0 0 0 ~ M A X I M U M : ~ \$ 1 0 0 , 0 0 0 . 0 0 ~}$

| FIXED RATE | $\underline{\text { TERM }}$ | $\underline{80 \%}$ LTV RATE |  | $\underline{80.01-85 \% \text { LTV RATE }}$ |
| :--- | :--- | :--- | :--- | :--- |
|  | 5 YEARS | $6.75 \%$ | $7.25 \%$ |  |
|  | 10 YEARS | $7.25 \%$ | $7.75 \%$ |  |
|  | 15 YEARS | $7.75 \%$ |  | $8.25 \%$ |
| VARIABLE RATE | 20 YEARS* | PRIME minus $.25 \%$ |  | PRIME plus $.25 \%$ (Prime is 7.00 as of $11 / 2 / 22$ ) |

Caps: Max. Lifetime Rate is $18 \%$ and will not decrease below $3.0 \%$.
*5 year draw period, then 15 year payback so total of 20 years
NEW CAR Car must have less than 2500 miles to be considered new

| YEAR | INTEREST RATE |  | TERM |
| :--- | :--- | :--- | :--- |
| 2024 | $6.25 \% * *$ | up to 84 months | $\$ 60,000$ |

If refinancing your auto, to receive new car rate it must be within 3 months of purchase date and have 2,500 miles or less
USED CAR Will loan up to $100 \%$ of NADA Retail Value

| $\underline{\text { YEAR }}$ | INTEREST RATE |  | TERM |
| :--- | :--- | :--- | :--- |
| 2023, 2022, 2021, 2020 | $7.25 \% * *$ | MAX LOAN |  |
| $2019,2018,2017,2016$ | $8.25 \% * *$ | up to 72 months | $\$ 50,000$ |
|  |  | up to 48 months | $\$ 45,000$ |

If luxury or classic vehicle older than 2016 we will loan at the oldest vehicle rate for up to 48 months
**If primary account holder/applicant's Equifax credit score is $\mathbf{7 5 0}$ or above your interest rate will be $.50 \%$ less than above rates
ASK US ABOUT NEW OR USED BOAT, MOTORCYCLE AND MOTORIZED RV RATES!!!

## PERSONAL LOANS Maximum Term 5 years

Maximum unsecured limit will be determined based on credit history, employment history, income and debts.

| NUMBER OF YEARS IN PRESENT JOB |  | MAXIMUM LOAN (NO COMAKER) | WITH COMAKER |
| :--- | :--- | :--- | :--- |
|  | $\$ 1,000 * * *$ | $\$ 3,500$ |  |

***If you have been a member with us but have recently changed jobs and are in your first year, your maximum loan amount will be determined based on credit history, employment history, income and debts.

## TERM

| UP TO 12 MONTHS | $9.95 \%$ |
| :--- | :---: |
| $13-36$ MONTHS | $10.95 \%$ |
| $37-60$ MONTHS | $11.95 \%$ |

## SHARE SECURED LOANS

You may borrow up to $100 \%$ of your available balance in your regular share savings account.

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Lynne Fritz, Manager • Maria Paraiso, Asst. Manager

